

## P r e s s r e l e a s e

Belgrade, January 12<sup>th</sup> 2015

### **UniCredit named Best Trade Finance Provider in Central and Eastern Europe by the 2015 Euromoney Trade Finance Survey**

UniCredit was voted “Best Trade Finance Provider” in Central and Eastern Europe (CEE), in the 2015 Euromoney Trade Finance Survey, and “Best Trade Finance Provider” in ten CEE countries; Bosnia & Herzegovina, Bulgaria, Croatia, Czech Republic, Poland, Romania, Russia, Serbia, Slovakia and Turkey. The survey also rated UniCredit as the leading trade finance provider in the product categories for guarantees and open account payments.

Gianfranco Bisagni, Head of CEE Corporate & Investment Banking, said “We are very proud to be rated best trade finance provider in Central and Eastern Europe and in ten of our core markets in the region. UniCredit is the ideal partner for international corporates in CEE, where we have an extensive network, as we provide a full range of traditional trade finance products, such as letters of credit and guarantees, as well as sophisticated supply chain finance offerings which can be customised to the requirements of each customer. Trade finance is important to our international clients with operations in CEE as well as for domestic clients”.

“We are able to support the international expansion of our clients and help them to exploit business opportunities in the CEE region leveraging on the largest and most advanced transaction banking product platform at continental level. We continue investing in technology and customer service to be able to offer a state of the art client experience” added Claudio Camozzo, Co-Head of Global Transaction Banking.

The survey, which is based on feedback from over 2,000 international corporates, allows clients to nominate their top three trade finance providers by region, which is also used to produce country rankings, and by product area.

#### **About UniCredit Corporate & Investment Banking**

UniCredit, a solid European commercial bank with leadership positions in Italy, Germany, Austria and Poland and a strong presence in other high-growth CEE countries, has one of the largest networks in Europe with almost 10,000 branches.

Corporate & Investment Banking, with approximately 9,500 professionals in nearly 50 countries, serves corporate and institutional clients via the largest group of network banks in Western, Central and Eastern Europe.

Committed to long-term partnerships with clients across all sectors, our relationship managers and product specialists create tailor-made solutions in strategic dialogue with our clients adhering to the three pillars of our Core Client Offer:

- Corporate Banking and Transaction Services
- Structured Finance, Capital Markets and Investment Products
- Access to Western, Central and Eastern Europe